



APICS CSCP

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The APICS Certified Supply Chain Professional (CSCP) program is recognized worldwide as the premier supply chain management education and certification program.

Distinguish Yourself as a Supply Chain Expert

With the APICS Certified Supply Chain Professional **CSCP** program, you can take your career and organization in a new and exciting direction. Shape your future, align your goals and distinguish yourself from the competition. In this challenging global marketplace only the most well trained, well educated professionals will be sought after by employers and valued organizations. Join their ranks today by earning the APICS CSCP designation.

Now more than ever, it's important to demonstrate your mastery of the best practices & techniques that can maximize your organization's efficiency and impact the bottom line.

The APICS CSCP program takes a broad view of operations, extending beyond internal operations to encompass the entire supply chain – from supplier, through the company, to the end consumer. The program provides professionals with the knowledge necessary to understand and manage the integration and co-ordination of end-to-end supply chain activities.

Who should earn the CSCP designation?

The APICS CSCP designation is for professionals who are interested in increasing their knowledge and expertise in the field of global supply chain management. This designation is ideal for you and your organization if you are:

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics
- A professional who is consulting or facilitating supply chain functions
- A professional who is interested in increasing knowledge and expertise in the field of global supply chain management.
- A professional who is consulting or facilitating supply chain functions or working with enterprise resources planning (ERP) systems
- An employer wanting to create a common standard of understanding, vocabulary, resources, and frameworks within your company to address your supply chain challenges and opportunities

APICS CSCP Modules

- Module 1: APICS Fundamentals of Supply Chain Management
- Module 2: APICS Supply Chain Strategy, Design and Compliance
- Module 3: APICS Implementations and Operations

Content Module 1, *APICS Fundamentals of Supply Chain Management*

- Broad concepts of supply chain management, including primary processes, objectives, integration methods and benefits
- Alignment of supply chain & business strategies
- Key considerations for supply chain design and continuous improvement
- Key measures for planning and controlling inventories
- Fundamentals of logistics in supply chain management
- Identifying and managing market segments
- Demand forecasting and management techniques
- Keys to effective CRM
- Core Concepts of supply management

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Content Module 2, *APICS Supply Chain Strategy, Design and Compliance*

- Sustainability practices in design and operation of a supply chain
- Risk, its sources, impacts and mitigation methods
- Globally dispersed supply and demand, and the impact of free trade zones and trading blocs
- Globalization effects on inbound and outbound logistics
- Measurement of and efficiency and responsiveness in the supply chain
- Technologies for design, data, operations and communications in supply chain management
- Factors influencing demand, including design, marketing. Selling and matching customers orders
- Core Concepts of CRM, including strategies, technologies, and key implementation challenges
- Fundamentals of supplier relationships management (SRM) including strategies, improved management of sources, relevant technologies and measurement
- Inventory planning and control methods

Content module 3, APICS Implementation and Operations

- Supply chain dynamics and the balance of responsiveness and efficiency
- Managing supply from internal and external sources
- Implementation of demand plans, including prioritization and fulfillment, and capturing & communicating point of sale data
- Tools and techniques to support continuous improvement strategies

Certification

The APICS Certified Supply Chain Professional designation is earned by passing one certification exam. The two important exam deadlines are the eligibility deadline and the registration deadline

APICS CSCP Testing

In the Netherlands APICS exams must be arranged through vLm Amersfoort.

In Germany APICS exams must be arranged through GSCP München

- vereniging Logistiek management **vLm** is APICS representative in the Netherlands and administers the APICS testing.
- Gesellschaft der Supply Chain Professionals **GSCP** is APICS representative in Germany and administers the APICS testing

For information on exam dates, locations, and registration fees for CPIM testing visit www.vlmnet.nl or www.gscp.eu

APICS CSCP is available in two options: as paper & pencil testing **p & p** and as computer based testing **cbt**

Eligibility

To be eligible to register for and take the APICS CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent plus two years of related business experience
Or
 - CPIM, CFPIM, CIRM or C.P.M designation plus two years of related business experience
Or
 - Five years of related business experience
- In order to gain eligibility approval, you will need to complete an eligibility form. There is no processing fee associated with the application. Click here for info regarding eligibility submission.

The APICS CSCP Learning System



The APICS CSCP Learning System is a comprehensive professional development and exam preparation program. It consists of:

► Comprehensive Print Materials

- Five books with approx. 1000 pages of content
- Progress check questions at the end of each section
- Organized information from more than 150 references

► Interactive Web Based Components

- Pretest to determine your strengths and weaknesses and help you create a customized study plan based on your individual needs
- Timed section specific tests offer immediate feedback, answer rationales and reference the relevant sections in the text so you can review problem areas
- Timed post-test to determine your progress
- Progress report revealing the web-based tools you've completed to date and how well you have mastered the material
- E flashcards with relevant terms and definitions and an online glossary for quick reference
- Practice bank of more than 900 multiple choice questions
- Access to the Resource Center, including a complimentary electronic download of the 2012 Exam Content Manual (ECM) additional study resources and test taking tips
- Earn a Certificate of Achievement by scoring 80% or higher on the post test

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Whether you are beginning your career in operations or supply chain management or you are an experienced professional in the field, the APICS CSCP program is designed to meet the needs of working, adult learners. ProQua provides flexible educational options that make it easier to pursue certification while you work to increase your earning potential and advance your career.

ProQua APICS CSCP Learning Options

- **Class Room Training | Instructor Led Learning:** The instructor led-format combines the APICS CSCP Learning System print and web based components with the guidance of an experienced trainer. Who should attend: those who prefer to learn in a structured classroom setting, and those who enjoy discussion and live instruction from a qualified instructor.
- **Exam Preparation Training:** You order the mandatory CSCP study materials and prepare yourselves without support for the testing. You will join a 6 hrs. exam training (2 sessions

each session 3 hrs) shortly before the exam.(a mock testing plus a detailed discussion of the test afterwards).

- **Self Directed Learning| Independent Study:** This study method gives you the freedom and the flexibility to study anytime and anywhere, enabling you to learn in your own style at your own pace
- **Private Coaching:** training suitable for students, who forever what reason, cannot participate in regular classroom meetings.
- **Corporate Learning:** Small or large groups of employees using APICS CSCP training materials who take advantage of volume discount for groups of two or more.

APICS CSCP Text books

The APICS CSCP Learning System: to be ordered via ProQua' s book service

ProQua' s book service can offer you a variety of books on inventory, operations and supply chain. We eliminate the need for you or your organization to research what the best and most up-to-date materials are.

As APICS AEP Training Institute we can provide you with all material necessary for your certification process.

Prerequisites

Successful candidates must have a working knowledge of English in order to understand the English study materials and exam.

Willing to participate and contribute to group discussions.

APICS CSCP Can Help with ERP and CRM Implementation

Throughout the APICS CSCP Learning System, you will be exposed to the role enterprise-level software and technologies play in high-performing operations. With the APICS CSCP, you will understand implementation strategies for technologies including enterprise resources planning (ERP), customer relationship management (CRM), advanced planning and scheduling (APS) systems, and more.

Benefits For Companies with CSCP designated employees

- Cost Savings
- Better productivity
- Skilled and knowledgeable staff
- Advantage over competition

APICS CSCP Checklist

- Decide if APICS CSCP is right for you
- Take the APICS CSCP Learning system free demo
- Complete the APICS CSCP Learning System through self study or instructor assisted courses
- Complete the APICS CSCP eligibility application
- Enroll at ProQua and order your APICS CSCP Learning System
- Register and take the APICS CSCP exam

Industry Acceptance of CSCP since introduction June 2006

- Over 20.000 APICS CSCP Learning Systems sold
- 10.000 designations earned in 72 countries
- CSCP designees earn more than non-certified colleagues
- Multinational companies increasingly list APICS CSCP required in job postings

Here's something to keep in mind when considering ProQua.

Has your growth stagnated, or are opportunities limited? Get your groove back with the international APICS CSCP accreditation. The APICS designation is a great way to revitalize your resume. And there is no better place to obtain this accreditation than through ProQua B.V. Make your resume stand out from the crowd, be more competitive. The APICS CSCP designation offers you the edge!

Inquire with us about the various training options, all designed to fit into your busy professional schedule.

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Join **more than 10.000** APICS CSCP designees worldwide

APICS CSCP designees work in more than 72 countries and are employed in a variety of industries. Earn the supply chain certification most respected by employers worldwide.

